

**SETTING UP AYURVEDIC MEDICAL COLLEGE & HOSPITALS IN ASSAM
THROUGH PUBLIC PRIVATE PARTNERSHIP**

REQUEST FOR QUALIFICATION

**SETTING UP AYURVEDIC MEDICAL COLLEGE & HOSPITALS IN ASSAM
THROUGH PUBLIC PRIVATE PARTNERSHIPS**

DEPARTMENT OF HEALTH AND FAMILY WELFARE

GOVERNMENT OF ASSAM.

**AUGUST, 2017
GOVERNMENT OF ASSAM
HEALTH & FAMILY WELFARE DEPARTMENT
DISPUR, GUWAHATI-06.**

**NOTICE INVITING REQUEST FOR QUALIFICATION (RFQ) FROM
PRIVATE PARTIES FOR SETTING UP AYURVEDIC MEDICAL COLLEGE
& HOSPITALS IN ASSAM THROUGH PUBLIC PRIVATE PARTNERSHIP
(PPP)**

Department of Health and Family Welfare, Govt. of Assam invites offers from interested and eligible Private Parties for Setting up Ayurvedic Medical College & Hospitals in Assam through Public Private Partnership.

Department of Health and Family Welfare, Govt. of Assam is in the process of identifying sites around Guwahati which shall be offered to Private Partners for investing in setting up Ayurvedic Medical College & Hospitals and building, operating, managing and transferring them through PPP in a Design, Build, Finance and Operate (DBFO) mode. The concession shall be for a period of 99 years.

Offers invited from interested and eligible Private Parties for setting up Ayurvedic Medical College & Hospitals in Assam through PPP, The RFQ document and Terms of Reference (ToR) can be downloaded from the websites viz. www.assam.gov.in and www.assamtenders.gov.in or can be obtained from the office of the Directorate of AYUSH, Assam, Banphool Nagar Path, Basistha Road, House No-01, Dispur, Guwahati-781006 from **19th August, 2017 to 30th August, 2017**, on all working days between **10.00 hrs and 16.00 hrs**. Last date for submission of RFQ is **31st August, 2017** up to **14.00 hrs**.

The authority reserves the right to modify, accept or reject any or all RFQ without assigning any reason thereof.

**Director of AYUSH Assam,
Dispur, Guwahati-06.**

**PUBLIC PRIVATE PARTNERSHIP FOR SETTING UP AYURVEDIC
MEDICAL COLLEGE & HOSPITAL IN ASSAM
DEPARTMENT OF HEALTH AND FAMILY WELFARE,
GOVERNMENT OF ASSAM.**

Disclaimer

All information provided by the Department of Health and Family Welfare (DoHFW), Government of Assam in this Request for Qualification (RFQ) document including any addendum to the same (as and when issued in writing), is subject to the terms and conditions set out in this RFQ.

The objective of this RFQ document is to enable prospective applicants to submit their Applications expressing their interest in the project. This RFQ document does not purport to contain all the information each Applicant may require. Therefore interested Applicants are advised to conduct their own due diligence and check the accuracy, reliability and completeness of the information in this RFQ document and obtain independent advice from appropriate sources as deemed necessary. Department of Health and Family Welfare (DoHFW), Government of Assam makes no representation or warranty and shall incur no liability under any law, statute, rules or regulations as to the accuracy, reliability or completeness of this RFQ document.

DoHFW, Government of Assam may at its absolute and sole discretion, but without being under any obligation to do so, update, amend or supplement the information in this RFQ document.

1. Introduction

1.1 Context

Health & FW Department, Govt. of Assam (hereinafter referred to as DoHFW, *Govt. of Assam*), invites Applications from prospective bidders in accordance with this RFQ document in order to short-list competent Applicants so that they can subsequently bid for “Setting up Ayurvedic Medical College & Hospital in Assam through Public Private Partnerships” (PPP) (hereinafter referred to as the Project) in selected locations in Assam under a long-term Concession.

1.2. Contents of RFQ

This RFQ document consists of contents as listed below, and would additionally include any Addenda issued in accordance with **Clause 2.8**

Request for Qualification

- Section 1 Introduction
- Section 2 Instructions to Applicants
- Section 3 Eligibility Criteria & Short-listing process
- Section 4 Schedule of Application Process

Appendices

- 1 Preliminary Project Information Memorandum
- 2 Format for Letter of Application
- 3 Format for Power of Attorney for Signing of Application
- 4 Format for Power of Attorney for Lead Member of Consortium
- 5 Format for Application
- 6 Format for Letter of Exclusivity
- 7 Declaration

1.3 Project Locations / Facilities

Under the proposed Project, the following sites are being under processed for selection in the State.

To provide Ayurveda education, meet shortfall of Ayurveda doctors in Assam and to mainstream Ayurveda in the medical system in Assam, the Department of Health and Family Welfare, Government of Assam desires to set up through PPP a latest state-of-art Ayurvedic Medical College & Hospital and other related teaching and research facilities.

- 1.4 A brief profile of the Project including the names of the facilities selected for PPP has been provided as **Appendix 1** titled **Preliminary Project Information Memorandum**.
- 1.5 The Project would be awarded to the Concessionaire(s) [selected private partner(s)], after a competitive bidding process with whom a Concession Agreement would be signed by DoHFW, Govt. of Assam. The Concessionaire would be responsible for designing, building, financing and operating the project facilities in accordance with the Concession Agreement. The draft Concession Agreement would be provided along with the Request for Proposal (RFP) document only to the bidders short-listed from the RFQ stage.

1.6 Brief Description of Bidding Process

- 1.6.1 DoHFW, Govt. of Assam intends to adopt a 2-stage bidding process for selection of the Concessionaire(s) for the Project. The first stage of the bidding process involves short-listing of interested parties (Bidders).
- 1.6.2 This RFQ document spells out the information that would be needed from Private Partners for short-listing.
- 1.6.3 This RFQ deals with the first stage of bidding (short-listing stage) and at the end of this stage DoHFW, Govt. of Assam expects to announce a short-list of Qualified Bidders for the next stage (RFP/Proposal Stage). At this stage, only the short-listed bidders would be invited to submit their detailed Proposals for the Project as outlined in the RFP document, which will be sent only to the short-listed bidders at an appropriate time.
- 1.6.4 During the Proposal Stage, Qualified Bidders would be expected to examine the Project in further detail, and to carry out at their own cost such activities, as may be required, to submit relevant Proposal(s) for the Project.
- 1.6.5 Short-listed bidders shall have to submit separate detail technical and financial proposals subsequently.

2. Instructions to Applicants

2.1 Scope of Application

2.1.1 The DoHFW, Govt. of Assam shall receive Applications for short-listing experienced and capable Bidders for the second stage of bidding i.e. the RFP stage.

2.1.2 Short-listed Applicants would be subsequently invited to submit their Proposal with respect to the Project as outlined in the RFP issued at that point of time.

2.2 Eligible Applicants

2.2.1 Following categories of Applicants will be eligible to participate:

Category 1: A single Business Entity¹ with operating experience stipulated under **Clause 3.1**.

Category 2: In case the Applicant, which is a Business Entity, does not have requisite experience as per the provisions of this RFQ or may want to further augment its capacity to respond, it may associate with maximum 2 other firms for forming a Consortium and applying as a Consortium to strengthen its qualification and experience. In all such cases, the combined financial strength of all the Consortium members shall be considered.

The term *Applicant* used in this document applies to both the above-mentioned categories.

2.2.2 The Applicant should submit a Power of Attorney as per the format enclosed as **Appendix 3**, authorising the signatory of the Application to submit the RFQ proposal.

2.2.3 Applications submitted by a Consortium should comply with the following additional requirements:

- a) The Application should contain the information requested from each member;
- b) An Applicant who has applied for a Project in its individual capacity or as part of a Consortium cannot participate as a member of any other Consortium applying for the Project. A Letter of Exclusivity has to be annexed along with the Application in the format prescribed in **Appendix 6**.
- c) Members of the Consortium shall execute a Power of Attorney as per the format enclosed at **Appendix 4** designating the Lead Consortium Member.

(¹ Business Entity is defined as a company incorporated under the Companies Act, 1956, Co-operative Societies Act, Society / Trust Registration Act, Partnership Act, 1994 and if it is a foreign company, equivalent law abroad)

- d) Members of the Consortium shall enter into a Memorandum of Understanding (MoU) for the purpose of making the Application and submitting Proposal in the event of being short-listed and attach a signed copy of the same clearly mentioning the name of the lead member of the Consortium and the share holding pattern of the consortium members.

The MoU should, inter alia:

- i. Convey the intent of all the Consortium Members to enter into a long-term management agreement (for a minimum period of 99 years) and form a Special Purpose Company (a company registered under the Indian Company's Act) with shareholding pattern in accordance with **Clause 3.3** of this RFQ. The SPC would enter into a Concession Agreement with the DoHFW, Govt. of Assam and subsequently carry out all the responsibilities as Concessionaire in terms of the Concession Agreement, in case the Concession to undertake the Project is awarded to the Consortium;
- ii. Clearly outline the proposed roles and responsibilities of each member of the Consortium;
- iii. Include a statement to the effect that all the members of the Consortium shall be liable jointly and severally for the implementation of the Project in accordance with the terms of the Concession Agreement;

A copy of the MoU shall have to be submitted with the Application. The MoU entered into between the members of the Consortium should be specific to this project and should contain the above requirements, failing which the Application shall be considered non-responsive.

- 2.2.4 Any entity which has earlier been blacklisted and / or barred by DoHFW, Govt. of Assam/ any state government or central government from participating in projects would not be eligible to submit their application, either individually or as member of a Consortium if such a bar imposed exists and is in effect on the Application Due Date.

2.3 Change in Consortium Composition

- 2.3.1 Change in the composition of a Consortium may be permitted by the DoHFW,

Govt. of Assam during the Proposal (RFP) Stage, provided the lead Member of the concerned Consortium remains the same, and only if:

- a. The modified Consortium continues to meet the eligibility criteria for application;
- b. The proposed changes do not bring down the number of Bidders below a critical minimum considered necessary by the DoHFW, Govt. of Assam to preserve the spirit of competitive bidding; and
- c. The new Consortium expressly adopts the Application for Qualification already made on behalf of the original Consortium as if it were a party to it originally.
- d. Bidders short-listed for RFP, cannot under any circumstances, form any kind of consortium amongst themselves.

2.3.2 Grant of approval for change in the composition of a Consortium shall be at the sole discretion of the DoHFW, Govt. of Assam and must be approved by the DoHFW, Govt. of Assam in writing.

2.3.3 The modified Consortium would be required to submit a revised Memorandum of Understanding.

2.4 Number of Applications

Each Applicant shall submit one proposal in response to this RFQ. Any applicant (Single entity as well as Consortium) meeting the minimum technical and financial eligibility criteria is allowed to submit Applications. However, any Applicant, who submits or participates in more than one consortium will be disqualified and will also cause the disqualification of the Consortium of which it is a member.

2.5 Application Preparation and Submission Cost

The Applicant shall bear all expenditure associated with the preparation of its Application and its participation in the short listing process. The DoHFW, Govt. of Assam will not be responsible or in any way liable for such expenditure irrespective of the outcome of the process.

2.6 Pre-requisite for Application Submission

It would be deemed that by submitting the Application for Qualification, the Applicant has made a complete and careful examination of the RFQ document. The DoHFW, Govt. of Assam shall not be liable for any mistake or error on the part of the Applicant in respect of the above.

2.7 Right to Accept or Reject any of the Application

2.7.1 The DoHFW, Govt. of Assam reserves the right to accept or reject any Application or to cancel the RFQ process at any point of time at its sole discretion without any liability or obligation for such cancellation / rejection and without assigning any reason for the same.

2.7.2 The DoHFW, Govt. of Assam reserves the right to reject any Application if:

- a) At any time, a material misrepresentation is made or discovered, or
- b) The Applicant does not respond promptly and diligently to requests for additional information required / requested for towards evaluation of the application.

Rejection of the Application by the DoHFW, Govt. of Assam as aforesaid would lead to the disqualification of the Applicant. If the Applicant is a Consortium, then the entire Consortium would be disqualified / rejected.

2.8 Amendment of RFQ

2.8.1 At any time prior to the Application Submission Due Date, the DoHFW, Govt. of Assam may, for any reason, and at its own initiative modify the RFQ document by the issuance of Addenda. Such Addenda would be posted on the website/ leading newspaper in both Assamese and English languages.

2.8.2 Any Addendum thus issued will also be sent in writing to all those who have purchased the RFQ Document.

2.8.3 In order to provide the Applicants a reasonable time to examine the Addendum, or for any other reason, the DoHFW, Govt. of Assam may, at its sole discretion, extend the Application Submission Due Date.

2.8.4 The DoHFW, Govt. of Assam will not be responsible for any mistakes / oversights of the prospective Applicants failing to check the contents of the addenda (if any, as and when issued).

2.8.5 In case of any disputes, the same shall be within the Jurisdiction of Gauhati High Court.

2.9 Language

The Application and all related correspondences and documents shall be written in English language. Supporting documents and printed literature furnished by the Applicant with the

Application may be in any other language provided that these are accompanied

by appropriate translations of pertinent passages in English language. Supporting material, which are not translated into English, may not be considered. For the purpose of interpretation and evaluation of the Application, English language translation shall prevail.

2.10 Validity of Application

The Application shall remain valid for a period not less than and up to six (6) months from the Application Submission Due Date (Application Validity Period). The DoHFW, Govt. of Assam reserves the right to reject any application that does not meet this requirement.

2.11 Extension of Validity of Application

In exceptional circumstances, prior to expiry of the original Application Validity Period, the DoHFW, Govt. of Assam may request Applicants to extend the Application Validity Period for a specified additional period. Applicants not extending the Application Validity Period when so requested will stand automatically disqualified.

2.12 Format and Signing of Application

2.12.1 Applicants would provide all the information as requested in this RFQ. The DoHFW, Govt. of Assam will evaluate only those Applications that are received in the required format and complete in all respects.

2.12.2 The Applicant shall prepare one original set of all documents comprising the Application and clearly mark the same as "ORIGINAL". A soft copy in editable MS word format has to be made available on a CD.

2.12.3 The Application and its copies shall be typed or written in indelible ink and the Applicant shall initial and stamp each page of the Application. All alterations, omissions, additions, or any other amendments made to the Application shall be initialled by the person(s) signing the Application.

2.12.4 One copy of the RFQ document has to be made by the Applicant and signed and stamped in original on each page (including the cover page) of the RFQ document and sent along with the Application as a documentary evidence of the fact that the Applicant has read each and every provision of the RFQ and has agreed to the contents of the same.

2.13 Sealing and Marking of Application

2.13.1 The Applicant shall seal the original copy of the Application in separate envelopes, duly marking the envelopes as “ORIGINAL”. The envelopes shall then be sealed in an outer envelope. The signed copy of the RFQ can be put in the inner envelope which contains the original Application. The Application & documents also need to be signed and stamped on each page by the authorized signatory in case of a single Applicant or the authorized signatory of the lead member in case of a consortium.

2.13.2 Each envelope shall contain the following:

- a. Letter of Application (**Appendix 2**)
- b. Power of Attorney for Signing of the Application (**Appendix 3**)
- c. In case of Consortium, Power of Attorney for designating the Lead Member (**Appendix 4**)
- d. Application Document (in case of Consortium, the *Organization Profile and Related Experience* will need to be provided by the Lead Member for the other members of the consortium also). (**Appendix 5**)
- e. In case of Consortium, Memorandum of Understanding between the members.
- f. A Letter of Exclusivity (**Appendix 6**)
- g. Declaration by the Applicant (**Appendix 7**)
- h. Audited Balance Sheet for the last three years (in case of consortium application, audited balance sheet shall be required for all the consortium partners)
- i. Certificate from the ‘statutory auditor’ specifying the Net Worth of the Applicant to be enclosed (in case of consortium application, the Certificate shall be required from the respective Statutory Auditors of all the consortium partners)

2.13.3 The envelopes shall clearly bear the following identification:

Application for: “PPP for Setting up Ayurvedic Medical College & Hospitals in Assam through PPP model”

2.13.4 The envelope shall be addressed to:

THE DIRECTOR OF AYUSH, ASSAM,
Basistha Road, Banphool Nagar path, House No-01,
Dispur, Ghy-06.

2.13.5 If the envelope is not sealed and marked as instructed above, the DoHFW, Govt. of Assam assumes no responsibility for the misplacement or premature opening of the contents of the Application submitted and such an Application may, at the sole discretion of the DoHFW, Govt. of Assam, be rejected.

2.14 Application Submission Due Date

2.14.1 Application should be submitted on or before the time and the Application Submission Due Date mentioned in the Schedule of Application Process, to the address provided in **Clause 2.13.4** in the manner and form as detailed in this RFQ. Applications submitted by either facsimile transmission, e-mail or telex will not be acceptable.

2.14.2 The DoHFW, Govt. of Assam may, in exceptional circumstances, and at its sole discretion, extend the Application Submission Date by issuing an Addendum in accordance with **Clause 2.8** uniformly for all Applicants.

2.15 Late Applications

2.15.1 Applications received after the Submission Due Date and Time shall not be accepted by the DoHFW, Govt. of Assam.

2.16 Modifications/ Substitution/ Withdrawal of Applications

2.16.1 Applications once submitted cannot be withdrawn or modified / altered in any fashion.

2.17 Short-listing of Applicants

2.17.1 The DoHFW, Govt. of Assam will open the applications on any working day after last date of submission for the purpose of short-listing in presence of participant bidders.

2.17.2 The DoHFW, Govt. of Assam will subsequently examine and short-list Applications in accordance with the criteria set out in **Section 3**.

2.17.4 The DoHFW, Govt. of Assam reserves the right to reject any Application, if:

- a) At any time, a material misrepresentation is made or discovered; or
- b) The Applicant does not respond promptly and diligently to requests (as and when requested for by the DoHFW, Govt. of Assam) for additional information that may be required for the short listing of the Application

by the DoHFW, Govt. of Assam

2.18 Confidentiality

2.18.1 Information relating to the examination, clarification, evaluation, and recommendation for the short-listed Applicants shall not be disclosed to any person not officially concerned with the process. The DoHFW, Govt. of Assam will treat all information submitted as part of Application in confidence and would require all those who have access to such material to treat the same in confidence.

2.18.2 The DoHFW, Govt. of Assam will not divulge any such information unless it is ordered to do so by any authority pursuant to applicable law or order of a competent court or tribunal, which requires its disclosure.

2.19 Clarifications

To facilitate evaluation of Applications, the DoHFW, Govt. of Assam may, at its sole discretion, seek clarifications in writing from any Applicant regarding its Application.

2.20 Qualification and Notification

2.20.1 After short-listing of Applications, the DoHFW, Govt. of Assam shall announce the list of successful Applicants (Qualified Bidders) for the Project. The list will be sent to all the short-listed Applicants.

2.20.2 Qualified Applicants will then be requested to submit a **DETAILED PROPOSAL** in the form and manner to be set out in the RFP Document, which will be sent to the short-listed Applicants at the appropriate time.

3. Eligibility Criteria and Short-listing Process

3.1 Eligibility Criteria

3.1.1 Any legally registered entity running hospitals fulfilling the following criteria are eligible to apply:

Technical Eligibility Criteria	
Minimum Years of registration and Operation:	5 years
Minimum number of functional hospital beds managed:	200

Financial Eligibility Criteria for individual/consortium:

- Average annual turnover of last three financial years: Rs. 100 Crores.
- Net worth (average of 3 years) : Rs. 50 Crores.

3.1.2 In case the Applicant, which is a Business Entity, does not have requisite experience as per the provisions of this RFQ or may want to further augment its capacity to respond, it may associate with other firms for forming a Consortium and applying as a Consortium to strengthen its qualification and experience. In all such cases, the Lead Applicant shall have to individually meet the minimum technical eligibility criteria for Application and for the financial minimum eligibility criteria the combined financial strength of all the Consortium members shall be considered.

3.1.3 The Applicant should furnish the details of eligible experience and furnish evidence to support its claim as per the format given in **Appendix 5**

3.1.4 The Applicant should provide financial information based on audited annual accounts for the respective financial years. The financial year would be the same as the one normally followed by the Applicant for its annual financial statement. A certificate from 'statutory auditor' specifying the Net Worth of the Applicant to be enclosed

3.1.5 The Application must be accompanied by the audited annual financial statements of the Applicant (of all Members in case of a Consortium) for the last three financial years.

3.2 Short listing process.

3.2.1 The evaluation and short-listing of Applications will be based on the following three broad parameters:

- a. Organization Profile and Related Experience
- b. Financial Strength

3.2.2 The Scoring Scale that will be used for the purpose of short listing is given in the table below:

Sl. No	Parameters	Total
A. Organization Profile & Related Experience		70
1	Number of functional hospital beds	10
2	Human Resource (Technical and Support) currently being managed	10
3	Range of Services currently being offered	15
4	Hospital service utilization for last three years	15
5	Running of Ayurveda Medical College	20
B. Financial Strength		30
1	Financial Turnover	15
2	Net Worth	15
Total		100

Only those applicants who score 70 or more marks will be short-listed for the RFP stage.

3.3 Special Conditions for a Consortium

3.3.1 In case of consortium:

- a. The consortium formed can have a maximum of three members
- b. The minimum technical eligibility criteria as stipulated in **Clause 3.1.**
- c. In the Special Purpose Vehicle (SPV) (a company registered by the Indian Company's Act) that shall be established for the purpose of implementing the Project, the Lead Member shall commit to hold a minimum share of 51% at all times during the Concession Period.

The weightage given to the consortium members for the financial qualification criteria will be proportional to the percentage stake of each member in the consortium as proposed by them in the MOU.

3.3.2 Structure of the Consortium and Lock in Period:

- a. When the selected partner is a single entity, the SPV shall be 100% owned by the selected Private Partner if the selected Partner applied as a single entity.
- b. In case the selected Partner applied as a consortium, with the selected Partner as the Lead, the Lead shall own a minimum 51% share in the SPV.
- c. The selected Private Partner can bring in other Partners (a maximum of 4 excluding the lead partner) into the SPV but shall not at any point of time dilute its share to less than 51% in the SPV.

- d. The selected Private Partner shall hold majority shareholding of at least 51% in the SPV for a lock-in period of minimum 33 years from the date of signing the Concession Agreement with the DoHFW, Govt. of Assam ; after which if the selected Private Partner wishes to withdraw from the partnership it can withdraw subject to fulfilling the conditions mentioned below:
- i. The lead Private Partner shall ensure at its cost the induction of another Private Partner with capacities, skills, experience and financial standing that the current Private Partner has.
 - ii. The current lead Private Partner ensures that the new Private Partner agrees to the terms and conditions and provisions of the partnership and the Concession Agreement
 - iii. The current lead Private Partner ensures that the new Private Partner and the other existing shareholders of the SPV (if any) mutually agree to work with each other in the same spirit of partnership and cooperation as the SPV was functioning till that point of time.
 - iv. The new Private Partner agrees to undertake all the financial, technical and legal responsibilities and liabilities as per the provisions of the Concession Agreement.
 - v. During the transition of ownership of the SPV and thereafter the services that are being delivered through the SPV are not affected in any manner whatsoever.

4. Time Schedule

4.1 Submission Due Date & Pre-bid meeting:

- Last date of submission is 31st August, 2017 up to 14.00 Hrs .
- A pre-bid meeting will be held on 26th August,2017 at 12.00 noon in the office of the Directorate of AYUSH, Assam, Dispur, Ghy-06.

4.2 Results of Short-listing

DoHFW, Govt. of Assam will intimate the short-listed applicants by post / fax / email within 15 days of the closing date of the Application.

4.3 Issue of RFP

The RFP will be issued only to the applicants short-listed along with the letter of intimation about the short-listing.

Appendix 1

Preliminary Project Information Memorandum

Public Private Partnership for Setting up Ayurvedic Medical College & Hospital in Assam

1. Background

1.1 Policy Context

Health Sector in Assam has undergone rapid changes in the last decade. The leadership provided by the state government has ensured sector wide transformations and reform in systems and health care service delivery. To mainstreaming of AYUSH in Assam many innovative steps has already been undertaken by the Govt. of Assam. DoHFW, Government of Assam has been in the process of creating a conducive policy environment for multi-stakeholder participation and ownership of the DoHFW's process to make quality health care available and accessible to all.

1.2 Public Private Partnerships

DoHFW, Govt. of Assam has been at the forefront of initiating measures to involve the private sector as partners in progress for a wide range of services in the health sector at different levels. DoHFW, Govt. of Assam has decided to augment new Ayurvedic College & Hospital in Assam through PPP a part of its core strategy to strengthen health care services and has more a decade's experience of successfully structuring partnerships and managing them to meet the desired objectives.

1.3 State of Art Ayurvedic Medical College & Hospitals : A Need

The environment we are operating in is in a state of rapid flux. Socio demographic profile of the population has undergone rapid changes. The burden of disease and disease profile is also undergoing an epidemiological transition with incidence of non-communicable diseases and life style diseases increasing with time. Major changes have also taken place in the national priorities of the Central Government and the state priorities with pro-active plans, already under implementation, of augmenting and strengthening the existing public health infrastructure in the state. This has further widened the already disturbing demand and supply gap vis-à-vis trained and appropriately skilled workforce in the health sector, not only as far as

doctors and nurses are concerned but also for different cadres in the paramedical segment. Ministry of AYUSH, GoI has launched National AYUSH Mission to provide cost effective quality AYUSH treatment to the Common people across the Country.

In this back drop, to boost up the quality Ayurveda Education in the State, it is required to establish more Ayurveda College in the State to produce quality Ayurvedic Doctors thereby reducing the dearth of doctors in the State. For quality health care services, we need to develop these institutions in our State. But, the State Government alone cannot afford to establish different medical institutions to cope with these requirements.

2. Proposed Ayurvedic College & Hospital through Public Private Partnerships

2.1 Project Locations

Thus, with a view to achieve the targets of rendering quality health care services through Ayurveda medical system, the Government Assam desires to establish Ayurveda Medical College in Assam under Public Private Partnership to meet up the requirements of the Health Care System in the State. The State Government desires to set up Ayurveda Medical College in Assam under Public Private Partnership; sites are under process for selection in and around Guwahati.

3.1 Scope of Partnership

Under the proposed Projects, the DoHFW, Govt. of Assam wishes that the private partners builds, finances, develops and operates Ayurvedic Medical college & Hospital in Assam with latest state of art facilities for clinical care and teaching and training of medical and paramedical work force for the health sector.

The table below provides broad overview of the Project and what the DoHFW has in mind as far as the suggested project components are concerned. It has to be noted that the Project Components mentioned in the table are indicative in nature and so are the indicative allocations of land for each proposed project component. The private partner shall have the flexibility to propose space lay out plans as per their convenience, meeting the requirements of the projects.

COMPONENT OF THE PROJECT

Sr..	Particulars
1	Land for Ayurvedic College and Hospital
2	Buildings for Ayurvedic college and students' hostel and staff quarters etc.
3	Machinery & Equipment
4	Furniture for Ayurvedic College and Hospital.
5	Ambulance and Vehicle for college students hospital and administration
7	Cultivation of herbal garden and Agriculture crops
8	Information Technology and Computers
10	Miscellaneous expense government approval for institutions and construction of buildings etc.
11	Operation & Maintenance of manpower, Room furnishing, Maintenance charge including building, vehicle, Diesel charge, Medicine for indoor patient and outdoor patient and consulting etc..

3.3 Duration of Partnership : 99 Years.

3.4 What the DoHFW shall bring into the Partnership

Apart from offering making prime land at project location, the DoHFW, Govt. of Assam shall not make any investments in capital or operational costs of the Project.

3.5 What the Private Partner is expected to bring into the Partnership

- a. Capital to finance the project.
- b. Expertise and skills in time-bound development of the Project Site as per the approved plan.
- c. Professional management of the project facilities on a long term lease.
- d. Certain percentage of free beds in hospitals
- e. Certain percentage of total seats in Ayurvedic Medical college in the proposed project should be reserved for candidates qualifying in the NEET/ CEE (Conducted by the State Govt.) every year or by any other method of such selection adopted by the state government / DoHFW, Govt. of Assam every year wherefrom selections for admissions in the appropriate institutions are being made in order of merit.

Appendix 2 Format for Letter of Application

To,

The Director of AYUSH, Assam,
Dispur, Ghy-06.

Dear Madam / Sir,

Re: “Application for PPP for Setting up Ayurvedic Medical College & Hospitals in Assam through PPP Model.

Being duly authorized to represent and act on behalf of_____. (hereinafter referred to as “the Applicant”), and having reviewed and fully understood all the information provided in the Request for Qualification (RFQ) document released by the DoHFW, Government of Assam, the undersigned hereby submits the Application in response to RFQ in one original and two copies in response to the RFQ, for your consideration.

We confirm that our Application is valid for a period of Six (6) months from _____ (Application Submission Due Date).

We also hereby agree and undertake as under:

Notwithstanding any qualifications or conditions, whether implied or otherwise, contained in our Application, we hereby represent and confirm that our Application is unqualified and unconditional in all respects.

Signature of the Authorized Person

Name of the Authorized
Person Designation

Place: _____ Date _____

Note:

On the Letterhead of the Applicant or Lead Member of Consortium
To be signed by the Lead Member in case of a Consortium.

Appendix 3 - Format for Power of Attorney for Signing of Application

(On Rs 100 non-judicial stamp paper)

Power of Attorney

Know all men by these present, We.....(name and address of the registered office) do hereby constitute, appoint and authorise Mr / Ms.....(name and residential address) who is presently employed with us and holding the position of as our attorney, to do in our name and on our behalf, all such acts, deeds and things necessary in connection with or incidental to our Application for the project titled “**Setting up Ayurvedic Medical College & Hospitals in Assam through PPP Mode**”, including signing and submission of all documents and providing information / responses to the DoHFW, Govt. of Assam, representing us in all matters before the DoHFW, Govt. of Assam in all matters in connection with our Application for the said Project.

We hereby agree to ratify all acts, deeds and things lawfully done by our said attorney pursuant to this Power of Attorney and that all acts, deeds and things done by our aforesaid attorney shall and shall always be deemed to have been done by us.

Dated this the _____ day of _____ 2017

For _____

(Name, Designation and Address)

Accepted

_____(Sign
ature) (Name, Title and Address of
the Attorney) Date : _____

Note:

- *To be executed by the Lead Member in case of a Consortium.*
- *In case the Application is signed by an authorised Director / Partner of the Applicant, a certified copy of the appropriate resolution / document conveying such authority may be enclosed in lieu of the Power of Attorney.*
- *In case the Application is executed outside India, the Applicant has to get necessary authorisation from the Consulate of India. The Applicant shall be required to pay the necessary registration fees at the office of Inspector General of Stamps, if applicable.*

**Appendix 4 –
Format for Power of Attorney for appointing Lead Member of Consortium**

(On Rs 100 non-judicial stamp paper)

Power of Attorney

Whereas the DoHFW, Govt. of Assam, has invited Applications in response to its RFQ dated _____ *(insert date of publication of the RFQ Notice)* from interested parties for **Setting up Ayurvedic Medical College & Hospitals in Assam through PPP Mode**”, hereinafter referred to as the Project;

Whereas, the members of the Consortium are interested in bidding for the Project and implementing the Project in accordance with the terms and conditions of the Request for Qualification (RFQ) Document,

and

Whereas, it is necessary under the RFQ Document for the members of the Consortium to designate the Lead Consortium Member with all necessary power and authority to do for and on behalf of the Consortium including all its members, all acts, deeds and things as may be necessary in connection with the Consortium’s Application for the Project who, acting jointly, would have all necessary power and authority to do all acts, deeds and things on behalf of the Consortium including all its members, as may be necessary in connection with the Consortium’s Application for the Project.

NOW THIS POWER OF ATTORNEY WITNESSETH THAT;

We, M/s. _____ (Lead Applicant), M/s _____ (other Applicants) *(the respective names and addresses of the registered offices)* do hereby designate M/s. _____ being one of the members of the Consortium, as the Lead Member of the Consortium, to do on behalf of the Consortium, all or any of the acts, deeds or things necessary or incidental to the Consortium’s Application for the Project, including submission of Bid/proposal, participating in conferences, responding to queries, submission of information/ documents and generally to represent the Consortium in all its dealings with the DoHFW, Govt. of Assam , any other Government Agency or any person, in connection with the Project until culmination of the process of bidding and thereafter till the Concession Agreement is

entered into with the DoHFW, Govt. of Assam .

We hereby agree to ratify all acts, deeds and things lawfully done by Lead Member, our said attorney pursuant to this Power of Attorney and that all acts deeds and things done by our aforesaid attorney shall and shall always be deemed to have been done by us/Consortium.

Dated, the ____ day of 2017.

(Executants)

(To be executed by all the members of the Consortium)

In case of partnership firm: name and address of principal office of the partnership firm to be provided.

Appendix 5 – Format for Application

APPLICATION FOR :

Setting up Ayurvedic Medical College & Hospitals in Assam through PPP Mode

A. Organization Profile & Related Experience

APPLICANT STATUS: Single entity / Consortium (please tick the relevant status)

If the Application Status is “Consortium”, each member should submit the information in the format given below.

A1. Basic Details:

- i. Name of the Applicant:
- ii. Address:
- iii. Complete Postal address with pin code:
- iv. Telephone:
- v. Name of the authorized Signatory of the Application:
- vi. Mobile Number of the Authorized Signatory

A2 Hospital Profile

(to be separately provided for hospital currently being managed by the private partner)

- i) Number of beds :
- ii) Year since which said facility being managed
- iii) Services (including specialties, diagnostics, radiology, pharmacy, etc)
- iv) Human Resource available level wise (both fulltime and part time)

Level	Numbers	Full Time	Part Time	Minimum Qualification	Maximum Qualification
Hospital Administrators / Managers					
Doctors					
Specialists					
Nurses					
Lab Technicians					
GDA / Ward Boys / Bed side assistants					
Support Staff					
Others (please insert rows for each category)					

v) Utilization details for last three years

Service Area	Year (2014-2015)	Year (2015-2016)	Year (2016-2017)
OPD cases			
IPD number of admissions)			
Number of Emergency cases			
Number of Surgeries			

B. Financial Details

No.	Financial Year	Total Turnover (Rs.)	Net Worth (Rs.)
A.	2013-2014		
B.	2014-2015		
C.	2015 – 2016		

General Instructions:

Net Worth for Company = (Subscribed and Paid-up Equity + Reserves) - (Revaluation reserves + Miscellaneous expenditure not written off)

For Partnership Firm = Aggregate of Partners' Capital Account + Reserves - Aggregate of drawings by Partners - Aggregate of advances to Partners

The financial year would be the same as the one normally followed by the Bidder for its Annual Report.

The Applicant shall provide the audited annual financial statements as required for this RFQ. Failure to do so would be considered as a non-responsive bid.

The Applicant should clearly indicate the calculations and references in the financial statements in arriving at the above numbers in an attached worksheet.

Note :

The Applicant should provide the Financial Capability based on its own financial statements. Financial Capability of the Applicant's parent company or its subsidiary or any associate company will not be considered for computation of the Financial Capability of the Applicant.

Appendix 6 – Letter of Exclusivity

(to be executed on Applicants letter head)

To,

The Director of AYUSH, Assam,
Dispur, Ghy-06.

Dear Madam / Sir,

Re: **“LETTER OF EXCLUSIVITY for the Project titled Setting up
Ayurvedic Medical College & Hospitals in Assam through PPP mode”**

Dear Madam / Sir,

I, we, _____, hereby declare that we including any of our consortium members have not associated with any other firm/entity/consortium for submitting the Application for the Project **“Setting up Ayurvedic Medical College & Hospitals in Assam through PPP mode”** under consideration. We understand that in case any of our Members have associated with any other Application, our Application shall be liable for rejection by the Department.

Dated this the _____ day of _____ 2017

For _____

(Name, Designation and Address of the Chief Executive Officer of the Applicant (lead agency in case of consortium)

Accepted

_____(Signature)
(Name, Title and Address of the Applicant/s) Date : _____

Place: _____

Note:

- *To be executed by the Lead Member in case of a Consortium.*

**Appendix 7
Declaration**

To,

The Director of AYUSH, Assam.
Dispur, Ghy-06.

Dear Madam / Sir,

Subject: “**DECLARATION for the Project titled Setting up Ayurvedic Medical College & Hospitals in Assam through PPP mode.)**”

Dear Madam / Sir,

We hereby declare that our agency, _____, as of the date of this Application, we have not been blacklisted by any state or central Government in India or any other international agency and have been not be debarred from undertaking any project with such clients.

Dated this the _____ day of _____ 2017

For _____

(Name, Designation and Address of the Chief Executive Officer of the Applicant (lead agency in case of consortium)

(Signature) (Name, Title and Address
of the Applicant/s) Date : _____
Place: _____

Note:

- *To be executed by authorized signatories of each member of the Consortium on their respective letter heads*